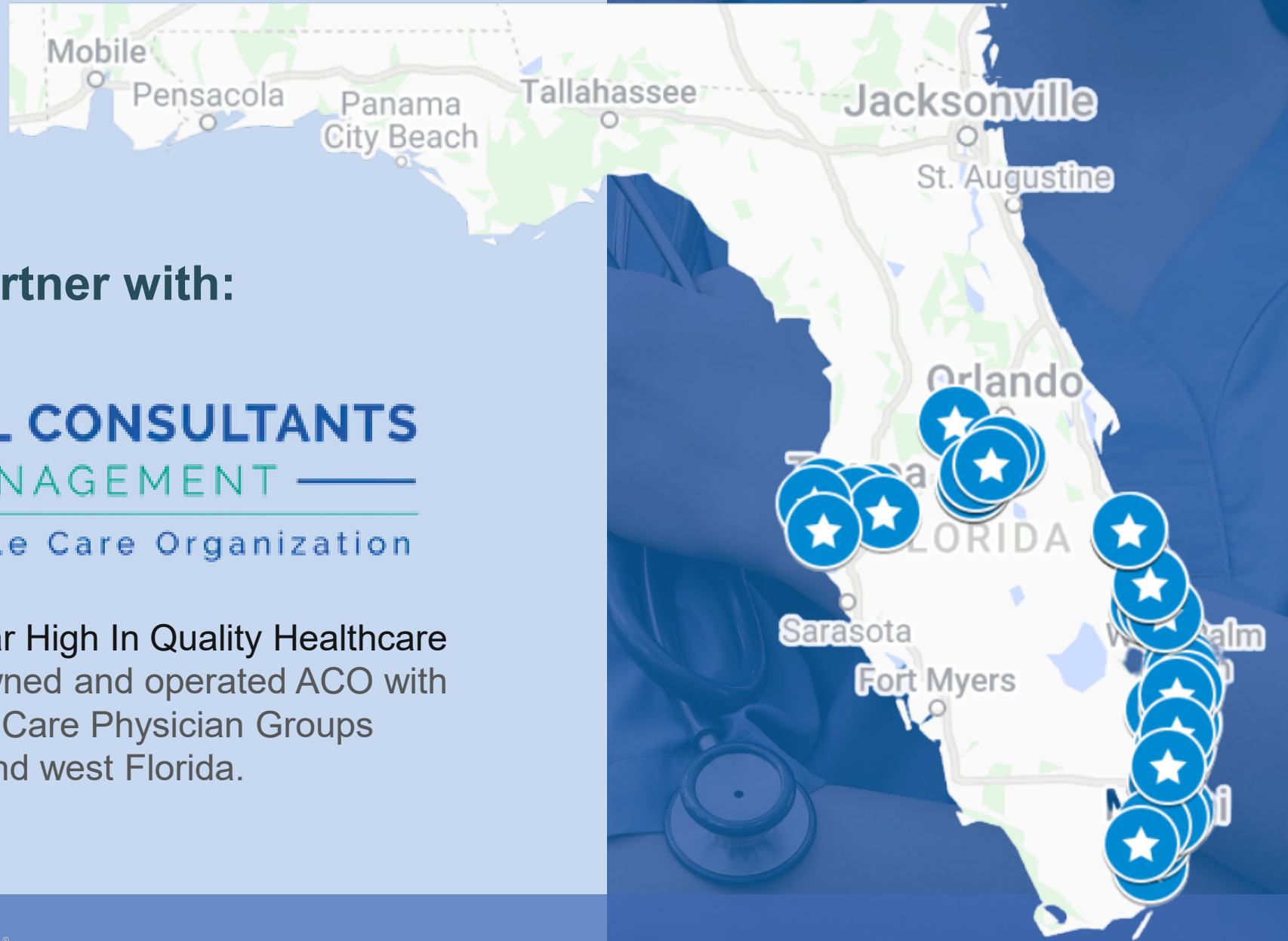




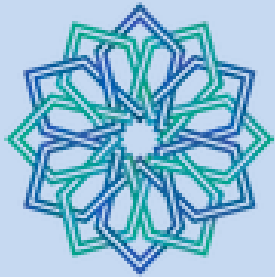
Quality, Performance, and Equity: The Secret Sauce of ACO Success

Good morning! Thank you for joining us

• MEDICAL TREATMENT
• FINANCIAL BENEFITS
• DISEASE COVERAGE



Proud to partner with:



MEDICAL CONSULTANTS
— MANAGEMENT —

Accountable Care Organization

Setting The Bar High In Quality Healthcare
A physician owned and operated ACO with
100% Primary Care Physician Groups
serving east and west Florida.



Performance Management for Value-Based Care

New Release

Now easier than ever to improve performance

Actionable Analytics:

- Streamlined pathways to answers
- Intuitive visuals and highlighting
- Powerful ad hoc analysis
- Unrivalled customer support



CUSTOMER RATED

Population Health
Management



Performance Management for Value-Based Care



Salient's customers earned **nearly double** the average MSSP program shared savings for **2 years** in a row

2X



Performance Management for Value-Based Care

• FIRST AID
• MONEY MANAGEMENT
• EXAMINATIONS

• MEDICAL TREATMENT
• FINANCIAL BENEFITS
• DISEASE COVERAGE

Performance Analytics

Control Costs

Optimize Utilization

Maintain Attribution

Accurately Capture Risk



 **SALIENT** HEALTHCARE

Performance Management for Value-Based Care

• MEDICAL TREATMENT
• FINANCIAL BENEFITS
• DISEASE COVERAGE

Unlock Your Data for APM Success

Combine data from multiple sources & EHRs across your ACO for insights & improvement

PM Export

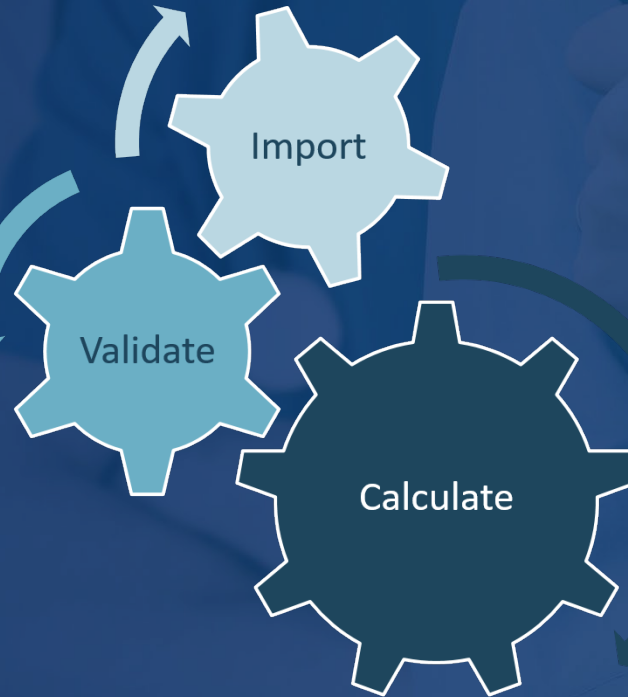
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CCLF

EHR
Export

QRDA-I

Analytics
Export



Performance Analysis

Care Gaps

Risk And Cost Analytics

Member Comparison Reports

Population Health Monitoring

CMS APP Reporting

 **SALIENT** HEALTHCARE

Performance Management for Value-Based Care

• MEDICAL TREATMENT
• FINANCIAL BENEFITS
• DISEASE COVERAGE

Quality Measurement & Reporting

Actionable Gaps in Care

Data Submission on all MIPS and QPP Categories

Real-Time Score Calculator



Performance Management for Value-Based Care

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• FINANCIAL BENEFITS
• DISEASE COVERAGE

Care Management

Coordinate Care

Care Plans and Assessments

Track Patient Progress



Network Management



Identify which providers would be valuable assets to your network



Find best-fit providers based on beneficiary location



Understand the assigned population, their spend, and their risk



Performance Management for Value-Based Care

• MEDICAL TREATMENT
• FINANCIAL BENEFITS
• DISEASE COVERAGE

• FIRST AID
• MONEY MANAGEMENT
• EXAMINATIONS

Risk-Free 45-Day Trial with Consultative Assessment Using Your Own Data



CUSTOMER RATED

Population Health
Management

Ask us for details



Performance Management for Value-Based Care



SALIENT[®] HEALTHCARE

Please visit our booth!



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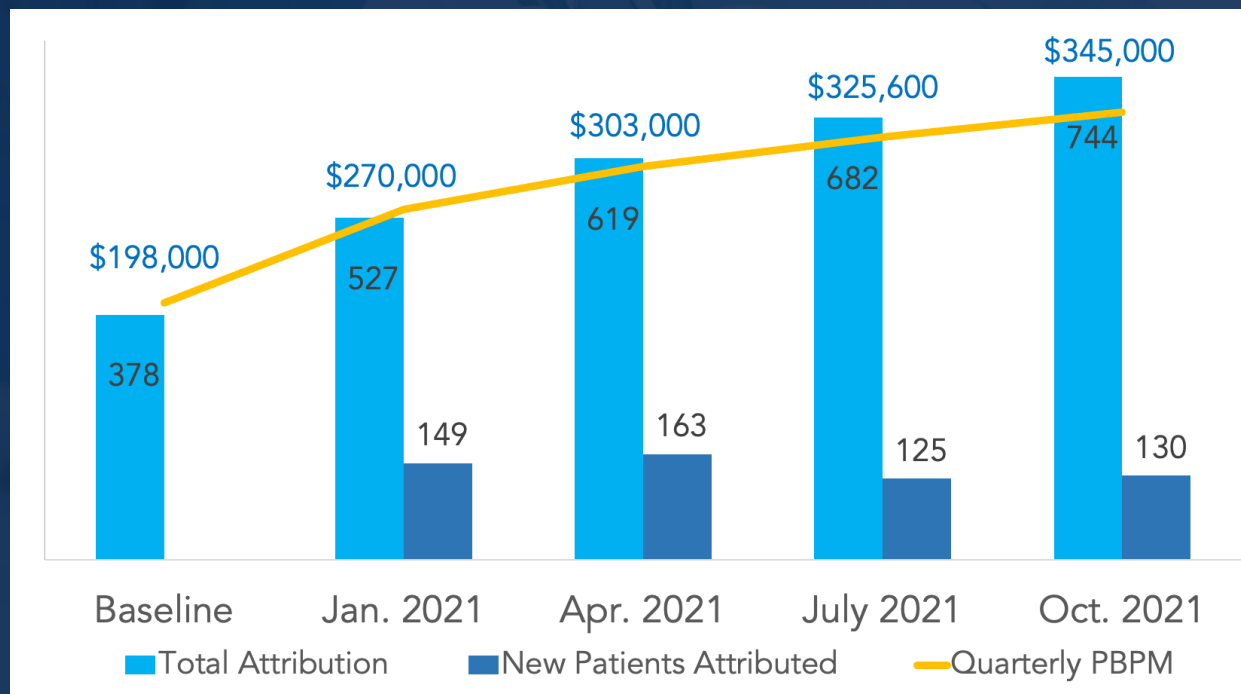


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Results through Relationships

With our help,
**Primary Care House
Calls** increased APM
payments by
\$588,000+ per year
under
Primary Care First

Location: Pensacola Area, Northwest Florida
Medicare Patients: 1,250 (approx.)
Clinicians: 13 Nurse Practitioners



Performance Management for Value-Based Care

