

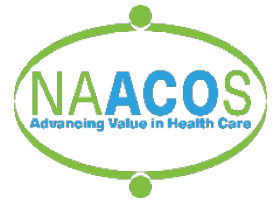
Setting Sail: What Is the Future Direction of Your MSSP ACO?



Chair: Emily Brower

NAACOS Spring 2024 Conference

Speakers



Speakers

Emily Brower

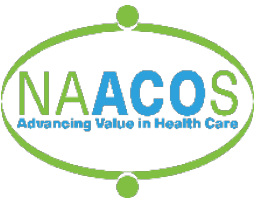





Emily Brower serves as SVP of clinical integration and physician services for Trinity Health, one of the largest multi-institutional Catholic health care delivery systems in the nation, serving more than 30 million people across 22 states. In this role, she provides leadership and strategic direction within the evolving accountable healthcare environment, with an emphasis on clinical integration and transformation under alternative payment models.

Rob Fields



Speakers



Speakers	
<p data-bbox="140 406 433 449">Ashish Parikh</p>  A professional headshot of Ashish Parikh, MD. He is a man with dark hair and glasses, wearing a dark suit jacket, a white shirt, and a patterned tie. He is smiling slightly.	<p data-bbox="624 406 2382 692">Ashish D. Parikh, MD, is the chief population health officer at Village MD-Summit Health. Ashish is responsible for developing strategies for delivery of the highest quality of care with a focus on value through reduction in practice variation, evidence-based clinical care delivery, population health management, as well as provider and patient engagement across all VillageMD and Summit Health practices. Prior to joining Summit Health, Ashish was the senior health and quality advisor at IBM and the internal medicine residency program director at Saint Barnabas Medical Center.</p>
<p data-bbox="140 728 535 835">Shelley Overholt - Thiesen</p>  A professional headshot of Shelley Overholt - Thiesen. She is a woman with shoulder-length brown hair, wearing a blue top with a red patterned scarf. She is smiling.	
<p data-bbox="140 1106 394 1149">Jenny Reed</p>  A professional headshot of Jenny Reed. She is a woman with long, wavy brown hair, wearing a dark blue blazer over a green top. She is smiling.	<p data-bbox="624 1106 2395 1385">Jenny Reed is the senior vice president of value-based care for Baylor Scott & White Health and the executive administrator for the Baylor Scott & White Quality Alliance (BSWQA), BSWH's clinically integrated network and accountable care organization. As the leader of the BSWQA's senior leadership team, Jenny guides the strategy development, long and short-term goals as well as overall alignment and organizational initiatives. She also oversees quality management for government programs as well as value-add contracts for local and national employers.</p>

Overview Beth Israel Lahey Health (BILH)

Rob Fields, MD MHA
EVP, Chief Clinical Officer
April 2024



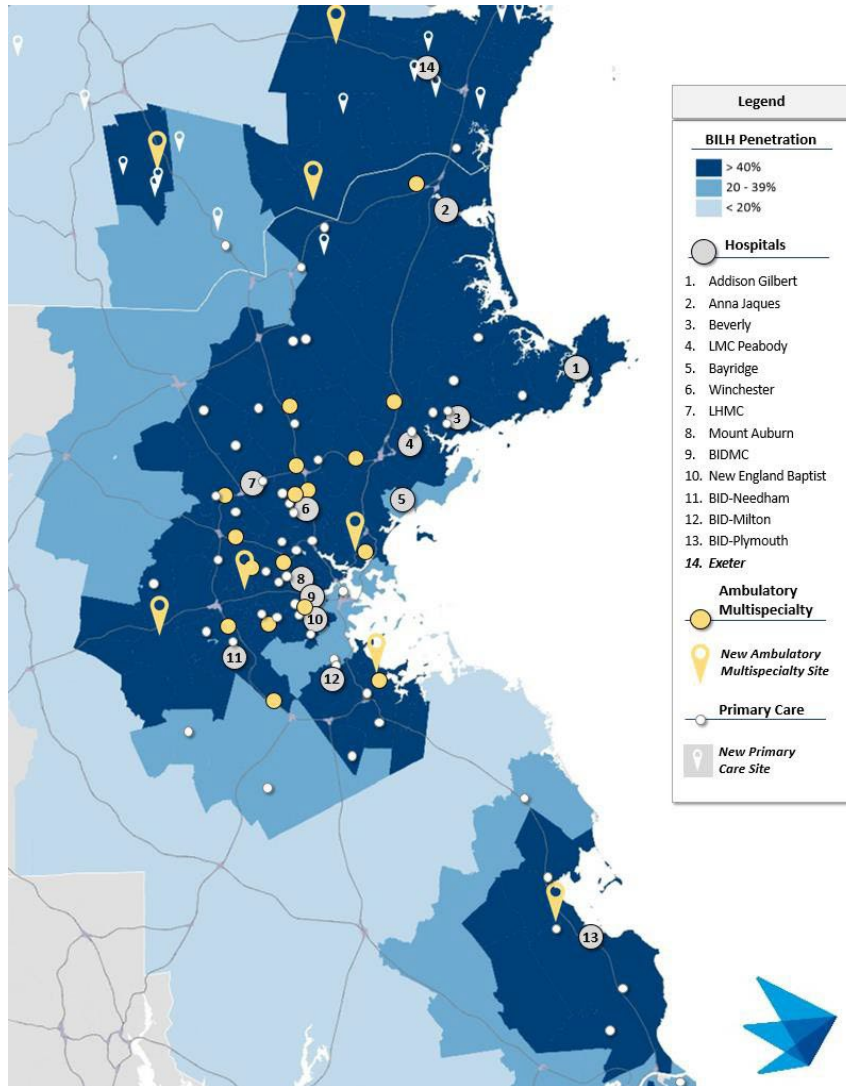
Beth Israel Lahey Health

System Overview

Key Facts



Beth Israel Lahey Health



Facilities	Hospitals	14
	Major Ambulatory Facilities	25
Clinicians	BILHPN PCPs	790
	Total BILHPN Physicians	4,760
	Patients	1.7 million
Clinical Operations	Operating Revenue	\$6.8 billion
	Employees	39,000
	Discharges	137,000
	ED Visits	407,000
	Outpatient Encounters	4.1 million

*Data as of 9/30/22; Includes Exeter Health Resources (joined July 2023)

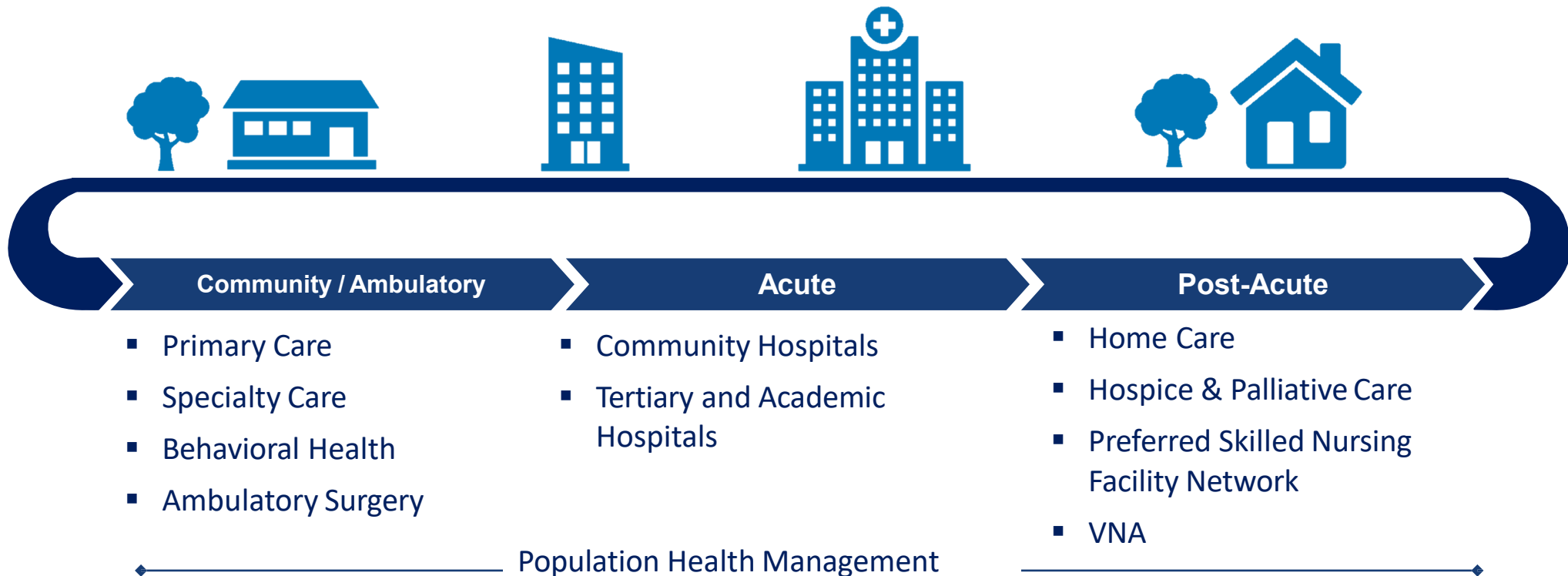
System Overview

A Comprehensive System of Care



Beth Israel Lahey Health

A comprehensive, high-value system of care across Eastern Massachusetts and Southern New Hampshire



BILH Performance Network

Managed Care and Population Health



Beth Israel Lahey Health



98K (20%)

4 ACOs; varying models

Commercial

280K (57%)

P4P with selected
up/downside risk



79.5K (16%)

Up/downside risk; P4P as
part of a waiver process

Medicare
Advantage

29.7K (6%)

Low market penetration;
varying risk

System Overview

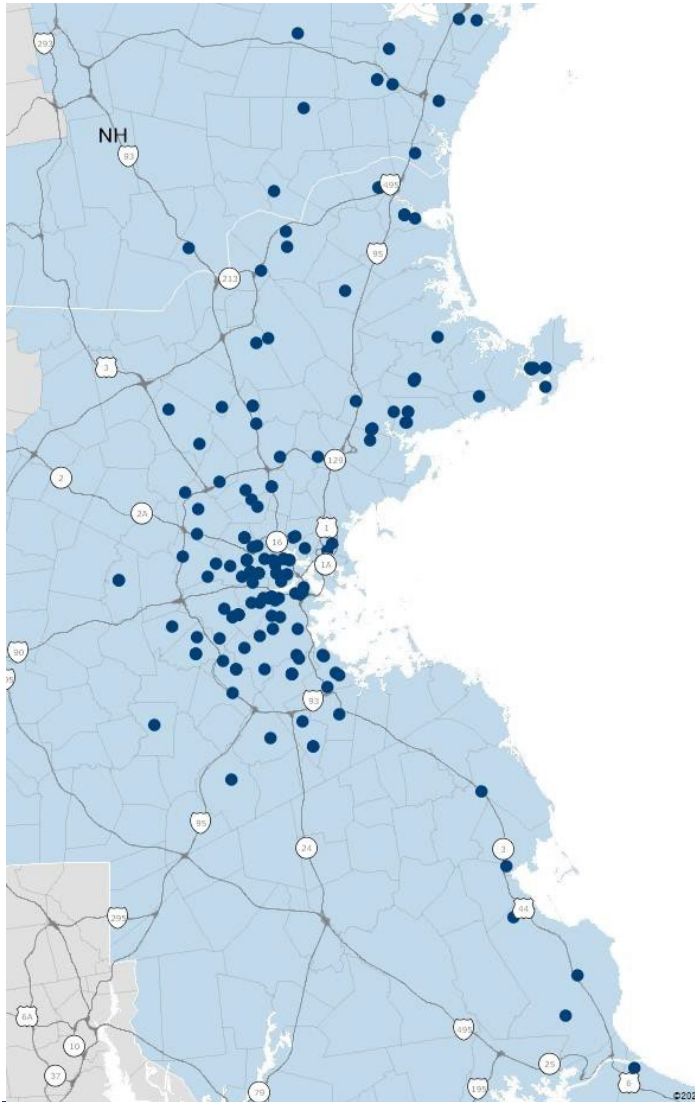
Primary Care



Beth Israel Lahey Health

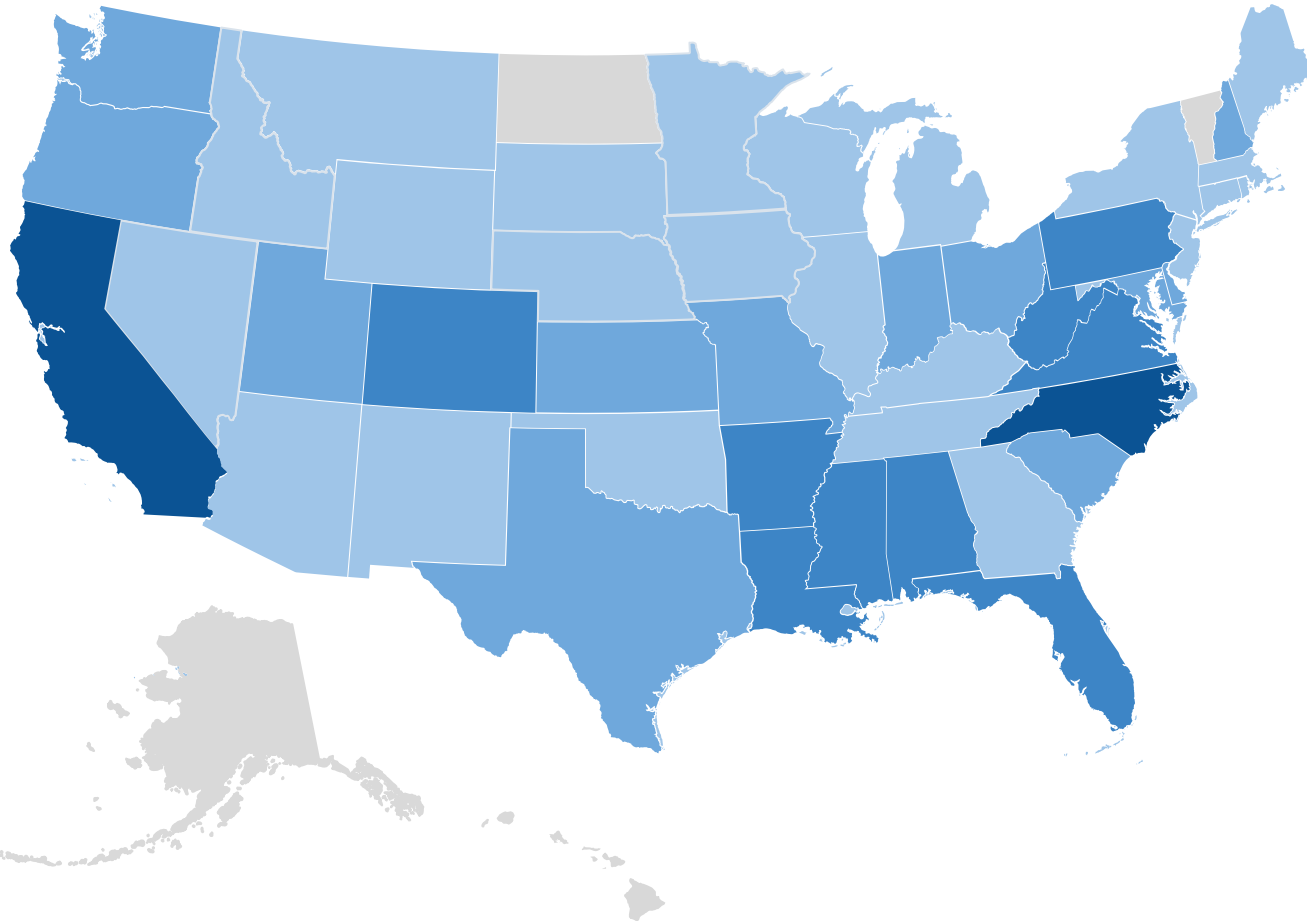
Primary Care is a signature strength of BILH
with an integrated community primary care network

- **790 primary care physicians** (including 690 family medicine and internal medicine physicians)
- BILH cares for **1.7 million patients** including approximately 565K under risk contracts
- Primary care providers practice in **over 165 office locations**, spanning from Southern New Hampshire to Cape Cod
- Over 77% of our primary care practices include **embedded behavioral health services**, with a goal of 100% by 2024



Aledade is the largest and fastest growing independent primary care network.

2024



46 States

2.5M Patients across all lines of business

1.16M MSSP Patients

380K MA Patients

22,000 Clinicians

1,943 Practices and CHCs

214 Contracts across all lines of business

57 MSSP (all in downside risk)

105 MA

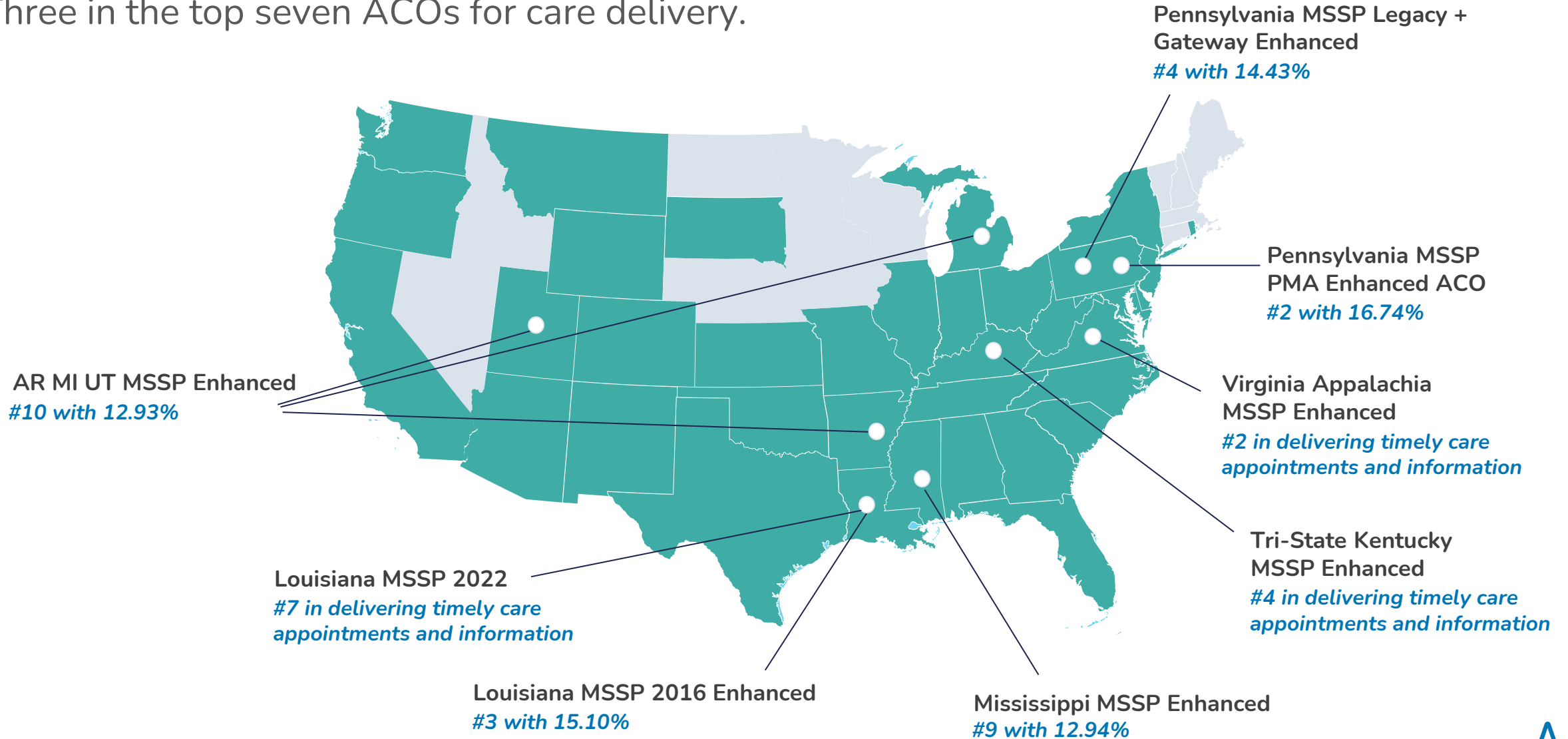
2 CMMI

50 Commercial and Medicaid

\$25B Medical Spend Under Management

2022 MSSP Results

Five of Aledade's ACOs among the National top ten for savings rate
Three in the top seven ACOs for care delivery.



VillageMD Overview

Ashish D. Parikh, MD

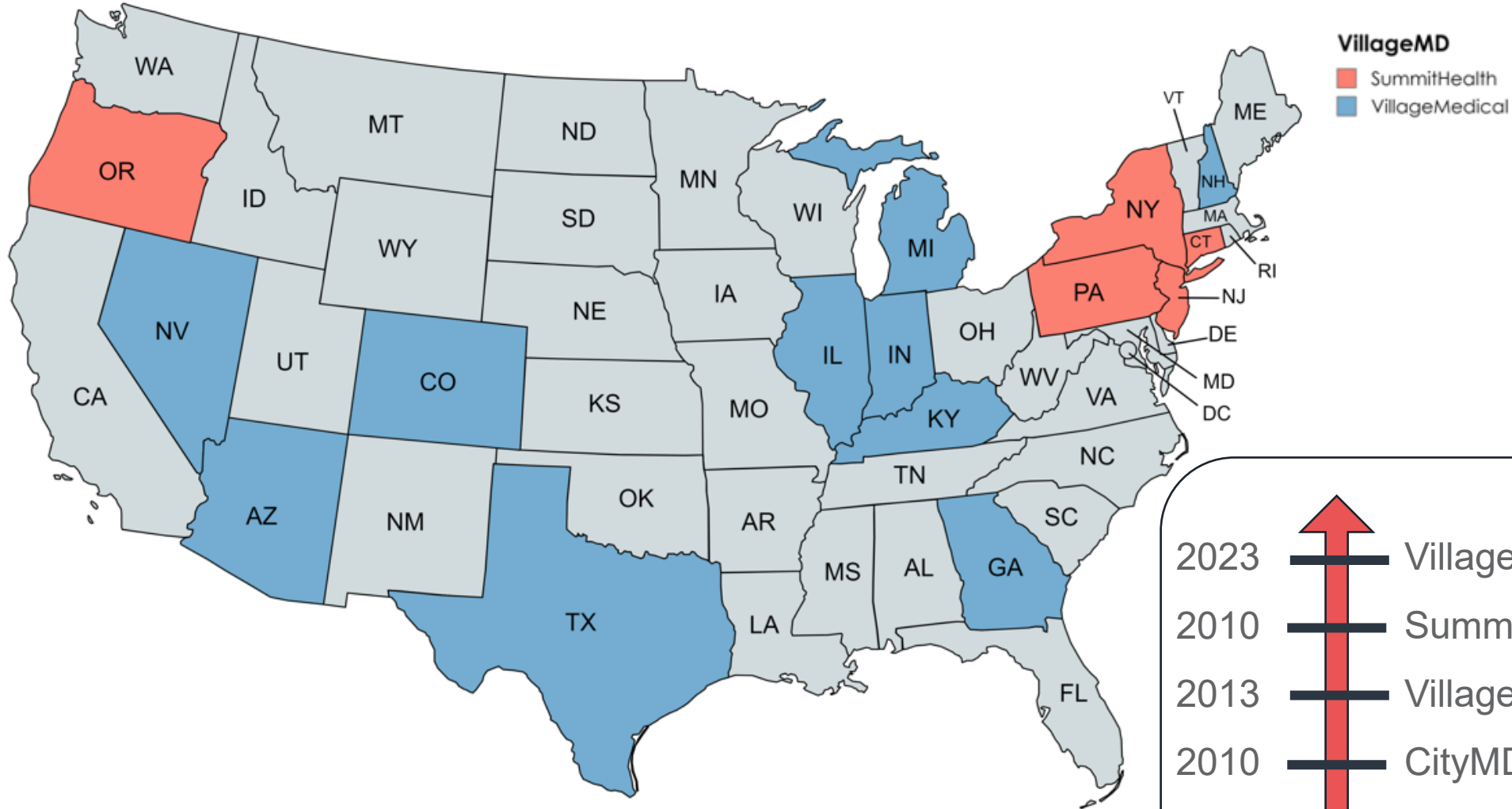
Chief Population Health Officer

NAACOS 2024 Spring Conference

April 2024



VillageMD: Primary, Specialty, and Urgent Care



- 2023 — VillageMD acquires Summit
- 2010 — Summit merges with CityMD
- 2013 — VillageMD founded
- 2010 — CityMD urgent care founded
- 1919 — Summit Medical Group founded

VillageMD: Comprehensive Care to Drive Value



Population Health Management Infrastructure

- Proprietary data analytics platform, DocOS
- Care management, social work and navigation
- Comprehensive clinical pharmacy services
- Unified EHR within each market
- Claims delegation



Comprehensive Care Across the Continuum:

- 2,000+ primary care providers
- 80+ adult and peds specialty lines
- 180+ UCCs
- Village Medical at Home
- Hospitalists/SNFists



Patient-Centric, High-Value Care:

- Serving more than 8M patients annually
- More than 125,000 full risk MA lives
- 600K+ patients in commercial risk
- 6 ACO REACH programs
- 2 Enhanced-Track MSSP ACOs

NAACOS Spring Conference

Setting Sail: A leader discussion on the future direction of value-based care in light of changes to MSSP ACO

Jenny Reed

SVP Value-based Care, Baylor Scott & White Health

Executive Administrator, Baylor Scott & White Quality Alliance

April 11, 2024

BSWH by the numbers



1,250+

health system care sites including hospitals, clinics, and surgery centers



3.1 million

MyBSWHealth accounts



3.5 million

customers



1.2 million+

covered lives (Health Plan and ACO)



52,000

employees



\$13.9 billion

total operating revenue



12 million+

professional encounters annually



7,100+

physicians



\$997 million

community benefit



QUALITY

- ✓ NCQA ACCREDITATION
- ✓ U.S. NEWS & WORLD REPORT
- ✓ BECKER'S TOP 100 ACOS

REACH

30K to 1.22M VBC lives

8.8K primary and specialty providers

790+ facilities, including hospitals, ASCs and urgent cares

100+ network of post-acute facilities and agencies

PROVIDERS

\$426M MSSP savings from the last 4 years

500k+ unique patient outreaches

18.6% increase in referrals

1M transitions of care

4,362 medication adherence outreaches

8.8k+ Patient Encounters for QA Medication Therapy Management

▶ **33.9%** increase in medication therapy management patient encounters

16k+ pharmacy outreaches

▶ **5,989** ECT pharmacy patient encounters

