



COMPOSABLE CAPABILITIES FOR ACO REACH



ENTERPRISE DATA MANAGEMENT

PROCESSING
UTILIZATION



ANALYTICS

EXECUTIVE
VALUE-BASED CARE



POPULATION HEALTH

CARE MANAGEMENT
CARE COORDINATION
CLINICAL DECISION
SUPPORT



PAYMENT TECHNOLOGY

BUNDLES
CAPITATION



SERVICES

MANAGED
CONSULTING

Meet Our Panelists



David L. Morris

EXECUTIVE VICE PRESIDENT
& CHIEF COMMERCIAL
OFFICER



Megan Mulligan

AVP, GOVERNMENT
PROGRAMS



Khue Nguyen

SENIOR VICE PRESIDENT
OF CVS-ACTIVE HEALTH
ACO REACH PROGRAM



Andrea Osborne

SENIOR VICE PRESIDENT
FOR ACO OPERATIONS



PRESSING QUESTION:
**Capitation &
Participation
Options**

GPDC Participation Option Percentages

Payment Mechanism	2021 % DCEs	2022 % DCEs
No Capitation	32%	0%
Primary Care Capitation (PCC)	47%	73%
Advanced Payment Option	12%	19%
Total Care Capitation	21%	27%

April-December 2021 (36 DCEs)

- > 2.5% - Average year benchmark paid via capitation
- > 90.8% - Preliminary % of capitation payment spent on Medicare Covered Services

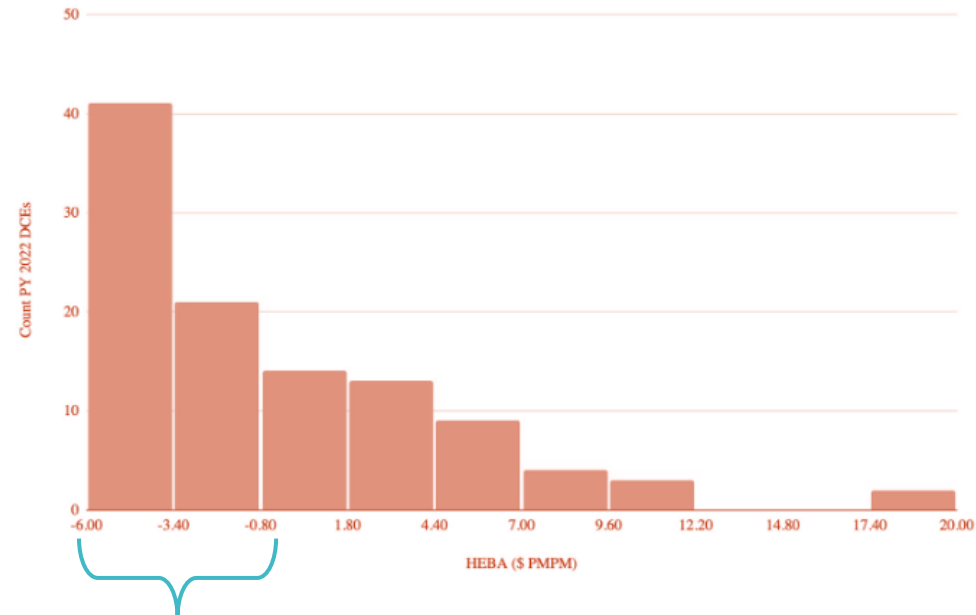
Source: NAACOS presentation: Helping ACOs Decide Between ACO REACH and MSSP in 2023; August 23, 2022

PRESSING QUESTION:
**Health Equity
Benchmark
Adjustment**

Health Equity Benchmark Adjustment: Beneficiaries ranked based on Area Deprivation Index and % Medicaid

- > \$30 if percentile is >90
- > \$-6 if percentile is ≤ 50

Distribution of HEBA (\$ PMPM)



Simulated ranges skewed negative for 2/3rds of DCEs in PY 2022

Source: NAACOS presentation: Helping ACOs Decide Between ACO REACH and MSSP in 2023; August 23, 2022

PRESSING QUESTION:
**Benefit
Enhancements**

Benefit Enhancements in GPDC & ACO REACH
(percent of DCEs that took advantage of benefit)

- › 3-Day SNF Waiver **(44%)**
- › Telehealth **(16%)**
- › Post Discharge Home Health Visits **(3%)**
- › Care Management Home Visits **(2%)**
- › Homebound Home Health Waivers **(37%)**
- › Concurrent Care for Beneficiaries that Elect Medicare Hospice Benefit **(29%)**

Benefit Enhancements new to ACO REACH

- › Nurse Practitioner Services Benefit Enhancement (New in ACO REACH)

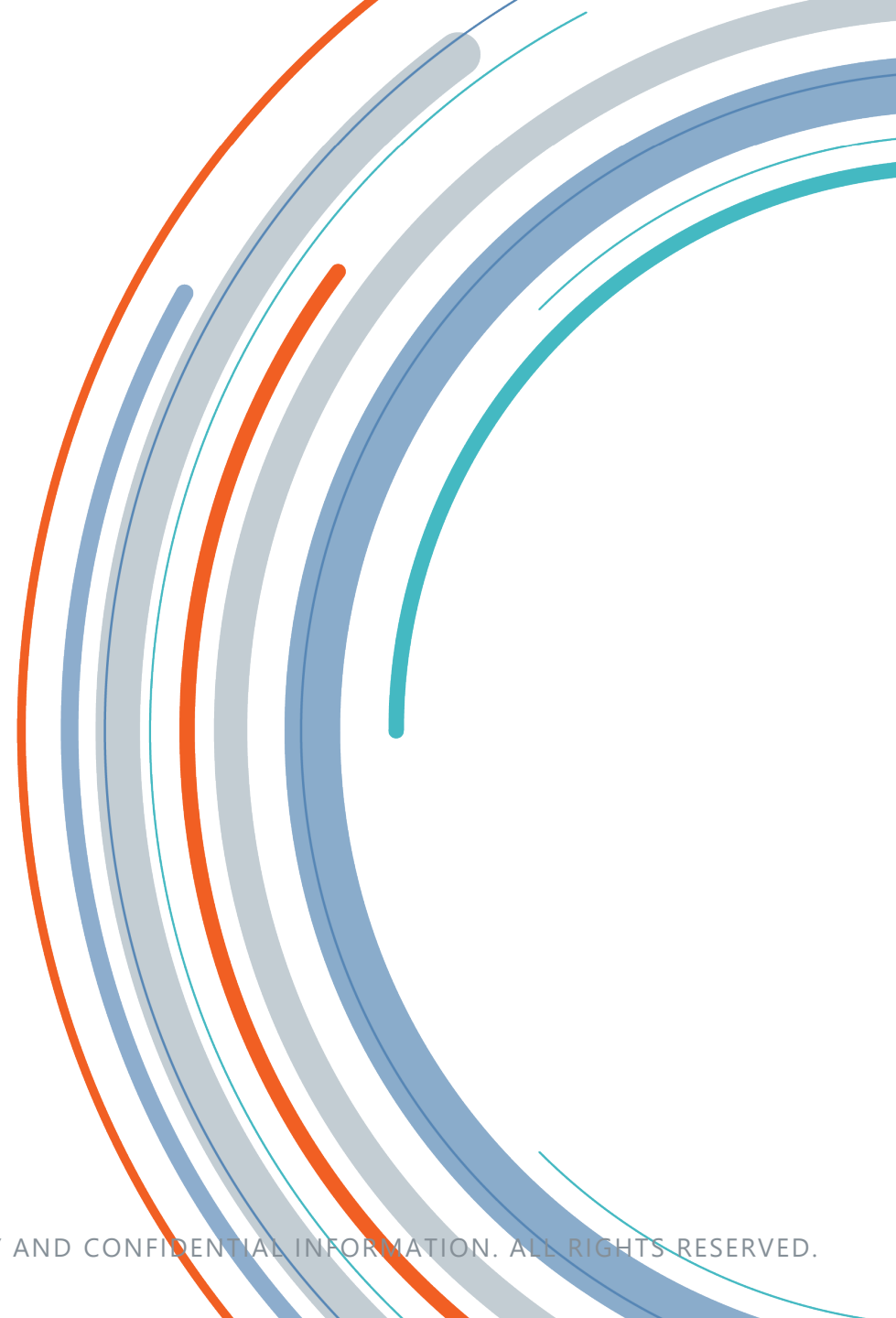
Source: NAACOS presentation: Helping ACOs Decide Between ACO REACH and MSSP in 2023; August 23, 2022

PRESSING QUESTION:

ACO REACH Risk Adjustment

- › Risk Normalization (ACO REACH & MSSP)
- › Risk Score Floor
 - › Demographic-only change in risk score adjusted
- › Risk Score Ceiling
 - › 3% index to demographic only change in risk score
 - › Percentage index done in aggregate for aged and disabled enrollment types
- › Retrospective coding intensity factor

Source: [NAACOS presentation: Helping ACOs Decide Between ACO REACH and MSSP in 2023](#); August 23, 2022



The background features a solid blue color with several overlapping, semi-transparent circular brushstrokes in various shades of blue and teal, creating a dynamic, abstract pattern on the left side of the frame.

PRESSING QUESTION:
Audience Q&A



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