

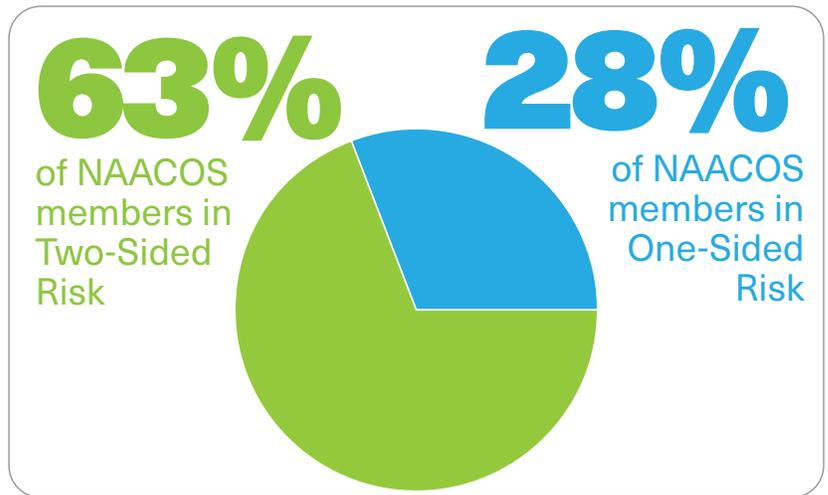
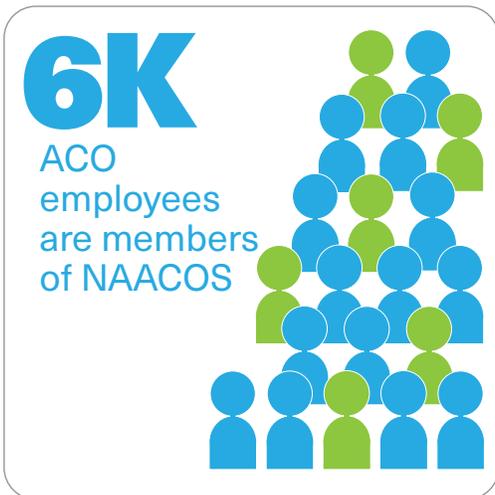
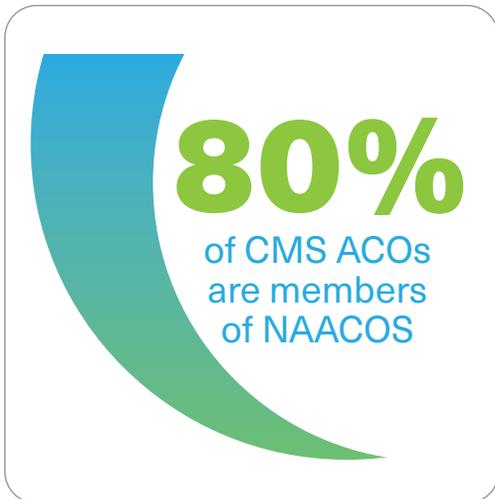
2026
**PARTNER
PROSPECTUS**

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About NAACOS and NAACOS Partnership

NAACOS welcomes companies with products and services for ACOs and value-based care providers to join its partner network. Partners receive exclusive opportunities to connect with NAACOS members throughout the United States. Only NAACOS partners may participate as sponsors and exhibitors at NAACOS activities. If your company is not a current partner, join today to take advantage of our 2026 Sponsorship and Exhibitor Opportunities.



Conference Sponsor and Exhibitor Packages

Spring 2026 Conference
April 22–24 in Baltimore

Fall 2026 Conference
October 14–16 in Washington, D.C.

Diamond
\$35,000

“Host” a 45-minute breakfast on one morning:

- Sponsor presents in a private room where a continental breakfast is served. Approximately 100 people attend. Presentation will be recorded, and sponsor will receive a copy.
- No more than three breakfasts will be scheduled on each morning.

Sponsorship Includes:

- Three complimentary registrations (sponsor is allowed to pay the prevailing rate to register an additional two people).
- Three invitations to a VIP reception with NAACOS board, committee members, and conference speakers.
- Complimentary booth space with all exhibitor benefits. Booth spaces are 10-feet wide by 8-feet deep.
- Pre- and post-conference attendee list with mailing and email addresses. Sponsors are allowed one use of the list pre-conference and one post-conference use. The pre-conference attendee list will be sent out the Monday prior to the conference.
- Recognition on NAACOS website, conference signage, and materials
- Complimentary lead generation through the conference app, Whova
- This sponsor package is limited to ONE per calendar year for partners. If a diamond package becomes available after a specified date, NAACOS reserves the right to allow a business partner to sponsor at this level twice in a calendar year.



Platinum \$27,500

Choose one of the following:

Coffee Station (3 available)

- Available (1) Thursday 11:00 am, (2) Thursday 3:30 pm, or (3) Friday 9:30 am
- Coffee station is located in the Exhibit Hall
- Signage with sponsor's logo will be placed at the coffee station
- Sponsor may provide branded napkins or paper coffee cups (optional)

Sponsor conference app with ad placement

- Scrolling banner on main screen of conference app
- Banner links directly to Whova exhibitor profile
- Logo on all conference app signage

Reception with bar and appetizers hosted by NAACOS

- Sponsor may provide branded cocktail napkins
- Signage placed throughout the reception with your logo

WiFi Sponsor

- Signage designating you as the WiFi sponsor
- Landing page for WiFi is your website
- Ability to choose password

Sponsorship Includes:

- Two complimentary registrations (sponsor is allowed to pay the prevailing rate to register an additional two people)
- Two invitations to a VIP reception with NAACOS board, committee members and conference speakers
- Complimentary booth space with all exhibitor benefits. Booth spaces are 10-feet wide by 8-feet deep.
- Recognition on NAACOS website and conference signage
- Post-conference lists with attendees' names, affiliations and mailing addresses (no emails).
- Complimentary lead generation through the conference app, Whova

Gold \$20,000

Choose one of the following:

Lanyards for conference name badges

- Sponsor must purchase and provide branded lanyards

Networking Lounge

- Dedicated networking space with prominent sponsor branding for attendees to relax and recharge.

Sponsorship Includes:

- One complimentary registration (sponsor is allowed to pay the prevailing rate to register an additional two people)
- One invitation to a VIP reception with NAACOS board, committee members and conference speakers
- Complimentary booth space with all exhibitor benefits. Booth spaces are 10 ft wide by 8 ft. deep.
- Recognition on NAACOS website and in conference materials
- Post-conference lists with attendees' names, affiliations and mailing addresses (no emails)
- Complimentary lead generation through the conference app, Whova

Silver \$15,000

Opportunity to place an item with your company's logo:

- Sponsor supplies items and NAACOS places or distributes.
- Water bottles, passed out at registration, placed near water stations, or put at each seat in the opening plenary
- Pen or pad of paper in plenary
- Tote bag, passed out at registration
- Other items considered upon request

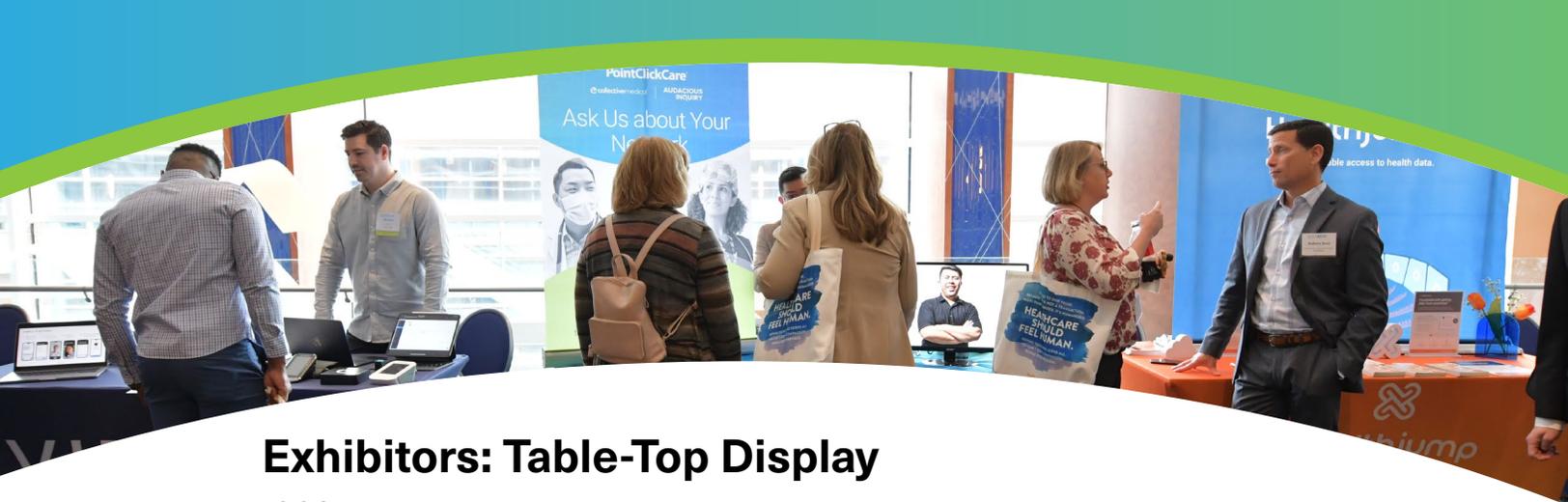
Sponsorship Includes:

- One complimentary registration (sponsor is allowed to pay the prevailing rate to register an additional two people)
- One invitation to a VIP reception with NAACOS board, committee members and conference speakers
- Complimentary booth space with all exhibitor benefits. Booth spaces are 10 ft wide by 8 ft. deep.
- Recognition on NAACOS website and in conference materials
- Post-conference lists with attendees' names, affiliations and mailing addresses (no emails)
- Complimentary lead generation through the conference app, Whova

Bronze \$12,000 (limited to 10)

Sponsorship Includes:

- One complimentary registration. Sponsor is allowed to pay the prevailing rate to register an additional two people.
- One invitation to a VIP reception with NAACOS board, committee members, and conference speakers.
- Complimentary booth space with all exhibitor benefits. Booth spaces are 10-feet wide by 8-feet deep.
- Recognition on NAACOS website and conference signage.
- Placement of promotional piece into meeting folder.
- Post-conference lists with attendees' names, affiliations and mailing addresses (no emails)
- Complimentary lead generation through the conference app.



Exhibitors: Table-Top Display

- All NAACOS Business Partners receive one complimentary table-top during their 12-month partnership. NAACOS Alliance Partners may exhibit for a \$4,500 fee. Business Partners who have used their complimentary tables may exhibit for \$4,500. Table-top displays include one 6-foot by 30-inch table, two chairs, and a table drape. All materials must fit on top of the table. No floor signs are permitted.
- **Exhibit tables do not include any registrations. You may register and pay for two attendees at the prevailing rate. We do not have an exhibit-only registration option.**
- Opportunity to inform and network with 700 ACO leaders
- Dedicated exhibit hours featuring meal functions such as breakfasts, breaks and a reception
- Complimentary lead generation through our conference app, Whova
- Post-conference list with postal addresses (no emails)

Booth Only (If space is available)

- ****Dependent upon space availability**** Should NAACOS not fill all sponsorship booth space, we will open booth only 4 weeks prior to conference. Partners may purchase a la carte booth space for \$7,500.
- Booth space in the exhibit hall with all exhibitor benefits are 10-feet wide by 8-feet deep. Booth only exhibitors are not featured on any signage or listed as sponsors in anyway.
- Booth only does not include any registrations. You may register and pay for two attendees at the prevailing rate. We do not have exhibit-only registrations.
- Opportunity to inform and network with more than 700 ACO leaders
- Dedicated exhibit hours featuring meal functions such as breakfasts, breaks, and a reception
- Complimentary lead generation through our conference app, Whova
- Post-conference list which also includes postal addresses (no emails)

Exhibitor Add Ons

Whova App Announcement (\$2,500)

Draw attendees to your exhibit table with an alert sent by NAACOS through the conference app. There will be a maximum of five announcements throughout Thursday and two on Friday morning. Each ad can be up to 100 words and contain one image.

Scrolling Banners (\$1,500)

Banner ad in the Whova app that leads to your exhibitor profile. Limited to 5 per conference.

Virtual Exhibitor Profile (\$2,000)

Not planning to exhibit but want to feature your brand on site? Virtual profiles in the Whova app include links, video, documents, and contact info to better connect with attendees while you are on site.

Sponsor and Exhibit Policies

- Only NAACOS Business Partners, Alliance Partners, and Partner Circle Participants may sponsor or exhibit. Information on NAACOS partnership can be found at <https://www.naacos.com/partner-information/>
- NAACOS Business Partners, Alliance Partners, and Partner Circle Participants are the only non-value based care providers that may attend the conference. Partners are limited to two registrations, including those who are staffing the exhibit. Exhibit-only attendees are not permitted for free or for a fee. Partners must pay the prevailing rate to register all staff attending the conference, even those who are staffing the exhibit.
- Sponsors receive complimentary registrations and may also pay to register an additional two staff.
- Should the meeting need to be canceled, NAACOS will refund exhibitor fees and registration fees. Travel and other costs incurred by the exhibitor will not be reimbursed.
- If a conference becomes a virtual-only event, NAACOS will provide sponsors and exhibitors with a choice between virtual sponsorship/exhibiting and non-conference sponsorship opportunities of similar value, or we will apply the fee to the next event. Registration fees for attending an in-person conference will be applied to the virtual event and will not be refunded.
- Information regarding shipping and rental of audio-visual equipment will be posted to the NAACOS website.
- Space assignments will be made on a first-come, first-served basis with priority for sponsors.
- Table-Top Exhibitors: All items must fit on the top of one 6-foot by 30-inch table. Signs, literature racks and other items that stand on the floor are not permitted.
- Booth Exhibitors: All items must fit in a 10-feet wide by 8-feet deep space.

For conference sponsorship and exhibitor inquiries/questions, please reach out to Emily Perron at eperron@naacos.com.



Boot Camp Sponsorship Packages

NAACOS Boot Camp series includes fundamental, introductory and advanced level educational content to fit the needs of ACO providers no matter their career stage. Boot Camp 101 and 201 are both virtual events, with 101 focused on the basics of Data & Analytics for those newer to the value-based care realm, while 201 will offer more detailed content aimed at healthcare executives.

Boot Camp 101 Sponsorship Packages: June 2-4, 2026

Event Sponsorship: \$15,000

Boot Camp 101 will be a live virtual event held over 3 consecutive afternoons with a focus on Data & Analytics. NAACOS will accept up to 3 event sponsors. Sponsorship includes:

- Subject matter expert or client participation on one agenda session, and copy of recorded session for sponsor use post-event
- Three complimentary registrations to attend the event
- Pre- and post- event attendee list, including emails, for one time use each
- Extensive recognition leading up to and during the event on NAACOS website, social media, emails and newsletters

Sponsor Spotlight Sponsorship: \$5,000

Sponsor Spotlights are 5-8 minute prerecorded videos that will be played between sessions during the live virtual Boot Camp 101, and included in the recordings that attendees receive post event. Sponsors may use the time as an educational presentation, a client interview, a product demo, or otherwise as they see fit. Sponsor is responsible for recording the segment and providing to NAACOS prior to Boot Camp event. Sponsorship includes:

- NAACOS will play prerecorded video during the live Boot Camp 101 event in June
- Video will be included in attendee recordings post-event to view on demand, and in Boot Camp 101 recordings purchased by non-attendees.
- Two complimentary registrations to attend the event
- Recognition as Boot Camp sponsor in promotional materials and during the event



Boot Camp 201 Sponsorship (\$25,000) Early 2027

Capture the attention of the ACO community and showcase your brand's expertise as a valued sponsor at our Boot Camps. We invite you to explore this exclusive Sponsor Package, designed to maximize your visibility and provide unique opportunities for meaningful connections with healthcare executives.

NAACOS will accept two sponsors for each Boot Camp 201 track. Boot camps will be held on the following topics:

- 1. Clinical Operations:** Join top-performing ACO faculty as they share clinical and operational strategies for success in any value-based care model. Learn from clinical improvement models, case studies, and peer-to-peer interactions.
- 2. Data and Analytics:** Dive into data and analytics for new and advanced ACOs, gaining insights on getting the most from CMS files, collecting health equity and quality reporting information, utilizing claims data effectively, and leveraging data to drive actionable decisions.

By becoming a sponsor, you unlock a host of benefits:

- Two Complimentary Registrations: Secure two complimentary registrations, enabling your key employees or ACO clients to participate in the boot camps and gain valuable insights.
- Presentations on Up to 2 Panels: Demonstrate your thought leadership by having your employees or ACO clients present on up to two panels during the boot camp sessions.
- Participation as Boot Camp Faculty: Your presenters will play an active role as boot camp faculty, facilitating workgroups and adding value to the learning experience.
- Attendee Lists: Gain access to pre-and post-event attendee lists, including email addresses, for targeted networking and follow-up opportunities.
- Extensive Recognition: Enjoy prominent recognition on NAACOS' website and social media pages, in our newsletter, and promotional emails sent to our 6,000+ value-based care contacts, amplifying your brand visibility.



***NEW* Regional Meeting Sponsorships**

NAACOS is rolling out a series of meetings to better support ACOs and value-based care providers at the regional level. These one-day events will be a forum for sharing best practices and networking with providers across the care continuum in specific geographic areas. In 2026, NAACOS plans to hold seven in-person meetings and corresponding virtual mid-year follow up events. Meetings will be held throughout 2026 in the following regions: Northeast, Mid-Atlantic, Southeast, Midwest, Northwest/Rocky Mountain, Southwest, and South Central

Sponsors are the only partners eligible to attend these events, and partners are limited to sponsoring a maximum of two in-person and two virtual regional meetings.

In-Person Sponsorship Package: \$25,000 - Sold Out for 2026!

- Participation on a panel for one session: Your value-based care clients or employees can share their thought leadership by participating as a speaker on the agenda.
- Two complimentary registrations to the event: Secure two spots at the meeting for key stakeholders to attend and gain valuable insights.
- Ability to host unopposed pre-meeting dinner or gathering the evening before event
- Attendee list: receive one pre- and one post- event attendee list, including email addresses, to reach your geographic audience.
- Extensive recognition: prominent recognition on the NAACOS website and social media pages, dedicated email promotions, and in newsletters to our membership base.

Virtual Sponsorship Package: \$12,000 - only a few remaining!

- Participation on a panel for one session: Your value-based care clients or employees can share their thought leadership by participating as a speaker on the agenda.
- 15-minute sponsor session: Timed adjacent to your speaking session on the agenda for maximum exposure, this valuable timeslot is your time to shine! This is the perfect opportunity to provide a live demo, interview a client, or showcase your brand.
- Attendee list: receive one pre and one post-event attendee list, including email addresses, to reach your geographic audience.
- Extensive recognition: Enjoy prominent recognition on the NAACOS website and social media pages, in dedicated email promotion, and in newsletters to our membership base.

Sponsored Webinar Opportunity (\$25,000)

Partner with NAACOS for our Sponsored Webinar Opportunity and seize the chance to connect with ACO executives! We'll leverage our extensive network to promote your webinar to member and non-member contacts, ensuring maximum exposure and engagement.

We guarantee 100 registrants for your webinar! NAACOS will proactively market the webinar through our robust social media channels, informative newsletter, and targeted email campaigns, reaching a broad and relevant audience.

Gain valuable leads with full contact details, including names, email addresses, titles, organization names, organization types, phone numbers, and states: all provided post-webinar. Extend the life of your webinar by having it featured on our On-Demand Webinar Section of our website. This means your content will continue to reach a wider audience long after the live event, maximizing its impact.

Sponsored Email Blast (\$6,500)

Reach over 6,000 ACO executives with a powerful email blast showcasing your brand and offerings. Our partnership allows you to create a self-contained HTML page with full paths to graphics, ensuring an engaging and visually appealing email experience.

We provide valuable insights to measure your campaign's success. Track open rates and obtain click-through rates, allowing you to gauge engagement. As a bonus, we offer you the first 50 organization names that open the email: a valuable lead generation opportunity.

Sponsored Social Media Post: (\$3,500)

Interact with NAACOS 9,750+ combined followers on LinkedIn and X (formerly Twitter). Create a compelling social media post showcasing your organization, including graphics or video, to share with our value based care audience. NAACOS will provide a report on the analytics, including engagement and click through rates, likes, shares and comments.

NAACOS will consider custom packages that include a combination of sponsorship opportunities at discounted rates.

Please contact membership@naacos.com

Sponsors agree to NAACOS Terms [BP Terms and Conditions](#)

Contact Us

Ready to reserve your 2026 sponsorship? Have a question or need more information? Connect with our team, we are here to help!

General Partnership Information:

- membership@naacos.com
- [Partner Application Form](#)

Conference Sponsorships and Exhibits:

- Emily Perron, Events Manager: eperron@naacos.com

Educational Event and Promotion Sponsorships:

- MaryJane Thomas, Membership Director: mjthomas@naacos.com

