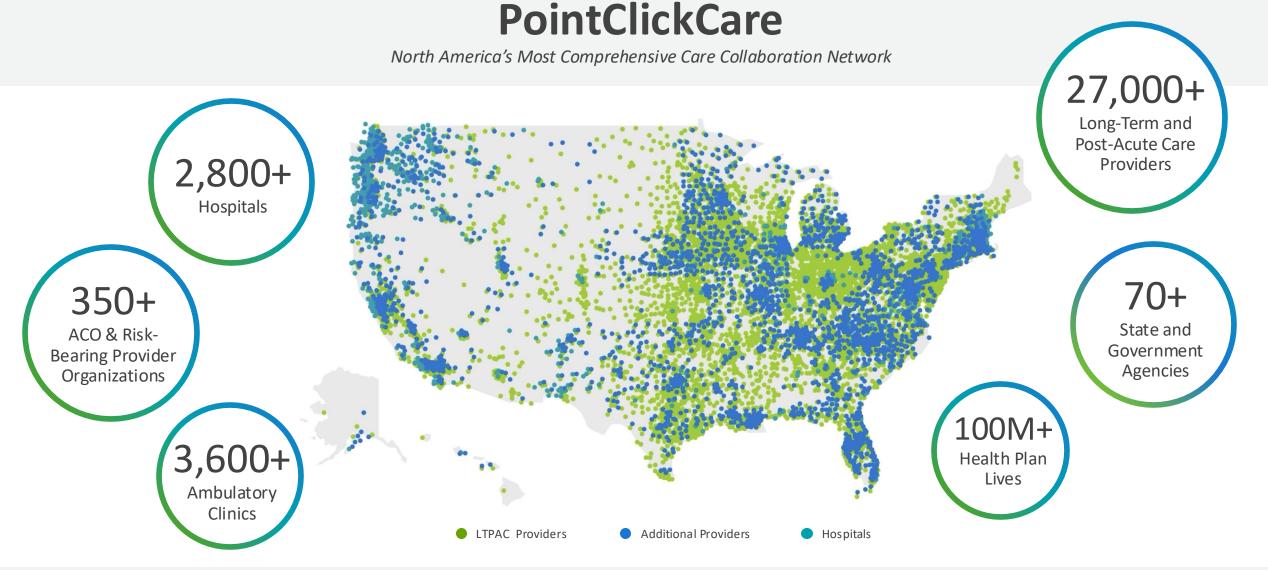
**Beyond Notifications:** Driving Outcomes in Skilled Nursing Collaboration with Real-Time Clinical Insights

Dana Pedrick, MHA, BSN, RN, ACM | VP, Care Management, **Tandigm** Andrew Borgia, Director, Post-Acute Strategy, PointClickCare



### **PointClickCare®**

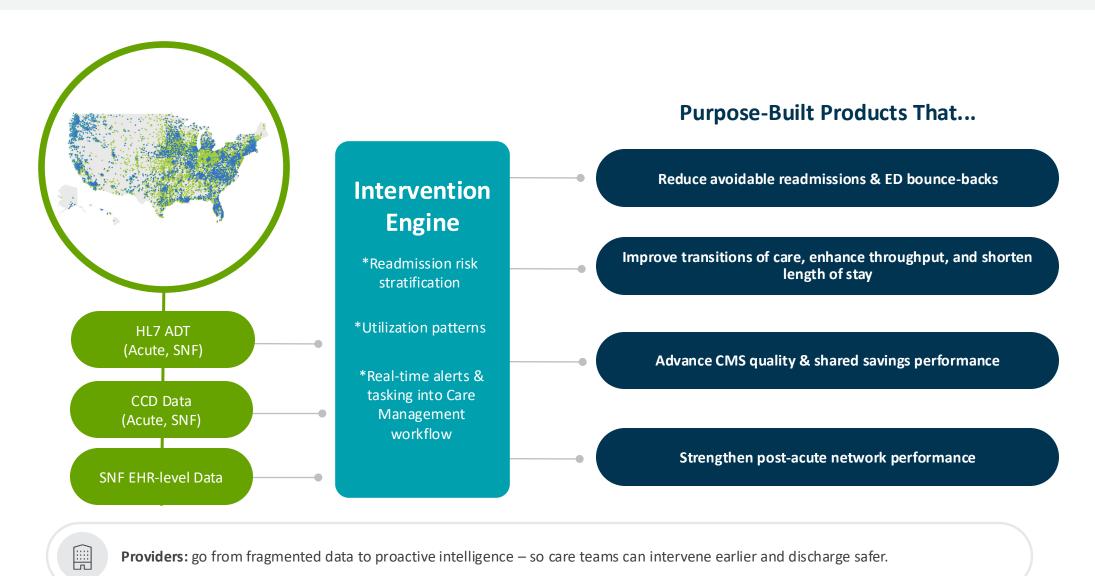


300+
integrated solutions as part of the Partner Marketplace

100+

national and regional association partnerships with organizations such as CMS, AHIP, HIMSS, AHCA, Argentum, Leading Age

# PointClickCare Turns Clinical Signals into Coordinated Actions



## Tandigm at-a-Glance: A Population Health Management Company







# **Tandigm's Clinical Post Acute Product**

# Four Primary Levels of SNF Interventions



Joint Operating Committee Structure



Provider Collaboration



RN Care Manager Interventions



Multi-Disciplinary
Case Review



# **Barriers to Success**

Only 50% of SNF ADT Captured by Regional HIE

Missing admissions and discharges hinder care coordination

#### Limited SNF EMR Access

Only a portion of 100+ SNFs provided access to their EMR, and some only if on-site

# Need for Strategic Insights on LOS & Readmissions

- Claims lag
- Limited ability to evaluate provider outcomes





# PointClickCare (PCC) PAC Management Value



#### Identification

Increased SNF population identification to 95% (HIE + PCC)



#### Clinical Data Access

Real-time access to vitals, labs, meds, code status



#### Business Intelligence

Improves committee function and SNF collaboration



#### Provider-Level Data

Enables collaboration with SNFist groups



#### **BONUS!**

#### **AI-Driven Insights**

SNF RNs prioritize high-risk patients, reducing avoidable hospitalizations





# **Outcomes**

# > Implemented PCC 7/1/24

Medicare Advantage	Pre-PCC	Post-PCC	% Change
SNF Days/K	1,173	1,025	(13%)
SNF ALOS	18.5	18	(3%)
SNF Readmissions	17.7%	16.6%	(6%)

MSSP	Pre-PCC	Post-PCC	% Change
SNF Days/K	1,344	1,345	0%
SNF ALOS	22.2	23.6	6%
SNF Readmissions	17.6%	15.7%	(11%)

Comparison of pre-PCC (Jul 2023- June 2024) and post-PCC (Jul 2024 – April 2025)





# **Discussion:**Lessons Learned in Post-Acute Care Management

How were you able to take this from idea to full buy-in from leadership ("the business side")? What specific business metrics did you anchor to?

How do you see the evolution of value-based contracts at Tandigm? Do you see membership expanding?

What are next steps to continue and expand upon success? How will you build upon partnerships with post-acute?

What does it look like if PCC goes away?

Q&A

# Thank You!